

# **CLUB-21 RAJ AANGAN YOJANA SOCIETY**

Haldi Ghati Marg, NRI Colony, Sector-24 Pratap Nagar Sanganer Jaipur -302033

**Name of work: Operation & Running of Club-21 Bars for alcoholic drinks**

## **General Abstract Of Projected Average Monthly Sale of 60 Months**

S.No.	Particulars	Projected average monthly sale	Months	Total Amount Rs.	Percentage Revenue sharing Quoted	
					In numbers	In words
1	Work for operation and Management of Bars at Club -21 at Raj Aangan Yojana Pratap Nagar, Jaipur (The projected average monthly sale is purely Indicative for the purpose of revenue sharing only)	1500000/-	60	90000000/-		

(Signature)

This Tender Documents issued to:

M/s.....

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**NOTE:**

1. This document is not transferable.
2. Though adequate care has been taken while preparing the tender documents, the Applicant shall satisfy himself that the document is complete in all respects. Intimation of any discrepancy shall be given to the office of Club-21 Society Jaipur. If no intimation is received from any Applicant within three days from the date of issue of the bid documents, it shall be considered that the bid document is complete in all respects and has been received by the Applicant.
3. Club-21 Society Jaipur may modify, amend or supplement this tender document.
4. Proposal/Bids are to be submitted to Club-21 Society office as per schedule given in tender document.
5. Club-21 Society Jaipur may at its discretion, extend the deadline for submission of the Proposals.
6. Correspond at:

Secretary,  
Club-21 Society,  
P-21, Raj Aangan Yojana (NRI Colony)  
Sector- 24 Pratap Nagar, Haldi Ghati Marg  
Jaipur-302033  
Tel: 9982221822  
Email ID: [nriclub21@gmail.com](mailto:nriclub21@gmail.com)

**7. Brief of Schedule of Dates of Tender:**

Detail of work	Operation & Running of Club-21 Bars for alcoholic drinks
Work Area:	Club-21, Jaipur
Earnest Money Deposit (To be submitted separately)	Rs. 20 Lakh
Date of purchase of Document	As per Schedule
Date of submission of tender	
Date of Opening of Tender	
Mode of Submission	Online only
Cost of tender documents	Rs. 3000/- plus GST @ 18%
Cost of tender documents for MD RISL	Rs. 2000/- plus GST @ 18%

**A. Scope of Work and Brief Description of Services:**

1. To provide Bar services by operating & running a fully equipped modern Bar and alcoholic drinks for members of Club-21 and their guests for a period of 5 (Five) years.
2. To provide full time Manager and BAR tenders to oversee the operations of the Club-21 Bars for alcoholic drinks.
3. The Bar areas will be handed over to the Bars Operator as and when made available to Club 21 society by the club contractor. The time period for the contract will commence from the date on which will all the Bar areas are handed over complete in all respect to the Bars Operator.

**B. Mandatory Documents/ Requirements for Establishing Bidder's Eligibility and Essential Qualification Criteria:**

1. (i) The bid for this contract will be considered only from those bidders (proprietorship firms, partnership firms, companies, corporations, consortia or joint ventures) who meet requisite qualification criteria prescribed. In case of a J.V. or consortium, all members of the group shall be jointly and severally responsible for the performance of whole contract.
- (ii) Non-Indian firm is permitted to tender only in a consortium arrangement or joint venture with their wholly owned Indian Subsidiary registered in India under Companies Act- 1956 or any other Indian firm having minimum participation interest of 26%.
- (iii) Conflict of interest-Bidders shall not have conflict of interest. All bidders to have a conflict of interest in this bid shall be disqualified. Bidders shall be considered to have a conflict of interest if:
  - a. One firm applies for bid both as an individual firm and in a group
  - b. If bidders in two different applications have controlling shareholders in common
  - c. Submit more than one application in this bid process
  - d. A firm which has purchased the bid documents in their name can submit the bid either as individual firm or as Joint Venture/Consortium.
  - e. Bidders must not have been black listed or de registered by any Central/ State Government department of Public Sector Undertaking. Also no work of the bidder must have been rescinded by the client after award of contract during last 3 years. The bidder should submit undertaking on Non-Judicial Stamp of Rs 50/- to this effect .
- (iv) A firm shall submit only one bid either by himself, or venture, or as a member of consortium. If a firm submits more than one bid by himself, or as partner in a joint venture, or as a member of consortium, all the bids in which he has participated shall be considered invalid.
- (v) All bid submitted shall include the following information.
  1. All the bidders shall submit with his bid, general information about the bidder with full details of his ownership and control and, if the bidder is joint venture or consortium, full details of ownership and control of each member.
  2. In case the bidder comprises a joint venture or consortium 2013 Sr. 39 and following requirements shall also be complied with:
    - a. The total number of JV partners shall not exceed 2 (Two).

- b. They must designate lead partner duly authorized by who will represent the J.V. Any of the two partners can be lead partner. The lead partner shall be nominated as being partner-in-charge and this authorization shall be evidenced by submitting power of attorney signed by the legally authorized signatories of all the partners.
  - c. The partner-in- charge (or, the lead partner) shall be authorized to incur liabilities and to receive instructions on the behalf of the partners of the Joint Venture, whether jointly or severely, and entire execution of the contract (including payment) shall be carried out exclusively through the partner-in- charge.
  - d. The share of one of the two partners shall not be less than 26%and rest of the share shall be held by other partner(For example if share of one partner is 26% then for other partner it will be 74%.) The Department will only send communication to the lead partner, which will be deemed to have been sent to all the J.V. partners. Similarly, any negotiation and/or agreement with the lead partner shall be deemed to have been concluded with all the J.V. partners. All the members of J.V. shall be bound by the said communication and all acts/ deeds of the lead member.
  - e. Any one of the two partners, alone, should fulfill the Technical Criteria laid down in clause 2a & 2b of Special Conditions. Similarly, any one of the two partners, alone, should fulfill the Financial Criteria laid down in clause 2c of Special Conditions. For rest of the eligibility criteria, qualifications of the two partners may be clubbed together.
  - f. The individual partner of J.V. alone or with other partners cannot participate in the same bid.
  - g. Bid capacity is to be calculated by clubbing turn over and work in hand of all the joint venture firms.
  - h. Attested copy of the MoU / Agreement/ Power of attorney entered into by the joint venture / consortium members duly notarized shall be submitted along with the bid with intended percentage participation nomination of lead member and division of responsibility to clearly define the work of each member etc.
  - i. All the members of the joint severally liable for the execution of the Contract.
  - j. In the event of default by any member of the joint venture/ consortium in the execution of his part of the contract, the partner in-charge will have the authority to assign the work to any other party acceptable to the employer to ensure the execution of the part of contract.
  - k. If initially the bid has purchased and submitted by the any partner or by the JV Firm, in case of JV bid accepted the work order will be issued in favor of name of JV and the bidder will submit details of JV bank account to which payment is to be deposited by RHB.
3. Bidder should have a strong financial background and should have long experience of running Bars for alcoholic drinks in a club with more than 1000 member with a team of skilled workers or 4/5-star rating Hotel classified by Govt. of India and certified by competent authority.
  4. The Bidders must have average turnover of more than Rs.10 crores per year in the last five Financial Years. Income Tax returns for the same in this regard must be furnished.
  5. Bidder should have minimum net worth of Rs.5 cr.
  6. The Bidders must possess and furnish the following documents:
    - a. Safety and Standards Authority of India (FSSAI).

- b. GSTIN Registration Certificate.
- c. ESI, PF registration.
- d. PAN registration.
- e. Registered Trade License.

7. The Bidders should furnish the following as per Bidding Document:
- i. Required Earnest Money (Amount, validity etc.) documents and hard copy of original furnished by due date & time.
  - ii. Tender Acceptance Form (signed & stamped).
8. The Bidders are required to submit the above documents along with the Techno-commercial Bid
9. The Bidders are required to agree to the following:
- a. Bid validity of the required period.
  - b. Agree to give the required Performance Security of required amount.
  - c. Agreed delivery schedule.
10. Note: Bidders who fail to submit the above-mentioned mandatory documents or meet the requirements for Establishing Bidder's Eligibility and Essential Qualification Criteria are liable to have their bids summarily rejected and will not be considered further for evaluation.

**C. Information and Documents related to award qualification points. Qualification Points will be calculated as per Criteria and Weightages of 100 points as tabulated below:**

Will be calculated as per Criteria and Weightages of 100 points as tabulated below.				
S. No.	Criteria	Weightage		Marking Methodology
	Sub-criteria	Criteria Total	Sub-criteria	
1.	Past experience as service provider in Bar/catering services.			
	a) Number of Years as Bar Operator in India	70	20	Highest figure will get full points and rest on pro-rata basis.
	b) Total annual Turnover in India in each of the last 5 financial years.		20	
	c) Star Ratings, Accreditations & Recognitions.		10	
	d) Experience in Clubs having more than 1000 Members.		20	
2.	Methodology			
	a) State-of-the-art Technology and automation in bar in serving, Hygiene, quality control mechanism, in staff cafeteria linking Sale with bar code of ID card, digital display boards regarding availability of items, self-billing machines etc.	15	15	Based on Methodology write up given by bidders the evaluation will be done. If required, the bidders may be asked to give presentation. Club-21 committee reserves the right to visit any of the Bars of the bidder. Based on these and comparative analysis, points will be awarded.

3.	Qualification and relevant experience of the staff			
	a) Educational qualification of key person	15	5	Degrees
	b) Specialized Qualification of Bar Manager		5	Technical Certification
	c) Experience of the key person in managing Bar services		5	Total No. of Years

1. Key person must be appointed before hand over the site. Contractor should give the undertaking for qualifications and experience of key person in the field. The site will be handed over only after the key person is appointed. The key person should not be changed without permission of Club-21 Society.
2. Bidders must give details along with the following supporting documents a) No. of years in operation b) Annual Turnover of last five years c) Star Ratings, Accreditations & Recognitions d) Experience of running Bars for alcoholic drinks in a club with more than 1000 member with a team of skilled workers or 4/5-star rating Hotel classified by Govt. of India and certified by competent authority.
3. For point no. 2(a) & (b), the Club-21 Society can ask the Bidder to give presentations. This can be in person or by video conferencing. Club-21 Society also reserves the right to visit any of the Bars of the bidder.

#### **D. Price Bid Mechanism:**

1. Operator have to give the revenue sharing percentage on the sale of alcoholic drinks (Spirits – IMFL & all Imported brands, Heritage Liquor, Beer, Vodka, Cocktails, Premixed beverages, Mocktails, Aerated Drinks, Soft drinks etc.)
2. Operator can sell the Liquor in the club - 21 capped at a maximum of 60% in terms of percentage above MRP of Liquor as per **Rajasthan State Beverages Corporation Ltd. (RSBCL)** (A Government of Rajasthan Undertaking). In no condition this percentage should exceed 60%. Any percentage equal or below 60% have to be decided by the operator only to sell.
3. The operator can have differential percentage for different varieties of Liquor. He can run schemes/ offer discounts on his own for members to promote the sale of liquor.

#### **E. Bid Security/EMD:**

- i. The Bidder shall furnish, along with his bid, an Earnest Money of Rs. 20,00,000/- (Rupees Twenty lakhs only).
- ii. The original Earnest Money must be delivered by the bid opening date and time failing which the bid shall be summarily rejected.
- iii. The Bid Security shall be denominated in Indian Rupees. The Bid Security shall be furnished in one of the following forms: i) Account Payee Demand Draft/ Banker's cheque. ii) Fixed Deposit Receipt iii) Bank Guarantee
- iv. The Bid Security shall be valid for a period of forty-five (45) days beyond the validity period of the bid. As validity period of Bid is 30 days, the Bid Security shall be valid for 75 days from Bid opening date.
- v. The Bid Security of successful Bidder will be returned without any interest, after receipt of performance security from the Bidder as per clause J(1).

- vi. The Bid Security is required to protect the Purchaser's right against the risk of the Bidder's conduct, which would warrant the forfeiture of the Bid Security. Bid Security of a bidder will be forfeited, if the Bidder withdraws or amends its bids or impairs or derogates from the bid in any respect within the period of validity of his bid or if it comes to the notice of the Club-21 committee that the information/documents furnished in its bid is incorrect, false, misleading, or forged without prejudice to other rights of the Club-21 committee. The Bid Security of the successful Bidder will be forfeited without prejudice to other rights of Club-21 committee if it fails to furnish the required performance security within the specified period mentioned in the Notification of Award of Contract.

#### **F. Bid Validity:**

The bid shall remain valid for acceptance for a period of 30 days (Thirty days) after the date of bid opening prescribed in the Tender Document. Any bid valid for a shorter period shall be treated as unresponsive and rejected.

#### **G. Scrutiny of Bids:**

The Bids will be scrutinized to determine whether the Bidders have furnished valid documents Establishing Bidder's Eligibility and Essential Qualification Criteria. The bids, which do not meet the basic requirements, are liable to be treated as non-responsive and will be rejected.

#### **H. Evaluation Criteria of Bids and Award Criteria:**

- i. Quality & Cost Based Selection (QCBS) will be followed. (a) Total points=100 (b) Quality weightage = 60 points (c) Cost weightage = 40 points
- ii. Techno-commercial Bids will be evaluated first. The Bidders who are Eligible and have scored 70 points and above out of 100 points as per Qualification Weightage will be treated as Technically Qualified Bidders and their Price Bids will be opened. The Bidders who score less than 70 points in the Qualification weightage will be declared as technically unresponsive and their price bids will not be opened.
- iii. Amongst the bidders whose Price Bids have been opened, Lowest Bidder will get 40 out of 40 points. Other technically qualified bidders will get Cost points =  $40 \times (\text{markup of highest bidder} / \text{markup of concerned technically qualified Bidder})$ .
- iv. Both Quality and Cost points will be added for each of the technically qualified Bidders. The Bidder with the highest total Points, will be awarded the contract.

#### **I. Club-21 Society Right to accept any bid and to reject any or all bids:**

The Club-21 Society reserves the right to accept in part or in full any bid or reject any or more bid(s) without assigning any reason or to cancel the Tender process and reject all bids at any time prior to award of Contract, without incurring any liability, whatsoever to the affected Bidder(s).

## **J. Terms and Conditions for Operation & Running of Club-21 Kitchen and Bars:**

### **1. Performance Security:**

Contractor will deposit Rs.10,00,000/- (Rs. Ten Lakh only) as deposit for the contract period. If any damage or breakage found in the equipment, Crockery & Cutlery any apparatus & Goods issued to him or club's property, the valuation amount of damage shall be deducted from this Performance Security amount.

### **2. Revenue share:**

The Club 21 revenue share percentage of the sale amount (Calculated after deduction of the tax) shall be transferred by the contractor twice a month.

### **3. Responsibilities and Liabilities of Contractor & Club 21 :**

- (i) Contractor will maintain same standard quality & quantity of ingredients to prepare the alcoholic beverages. All Purchase will be done by the contractor in the name of his Firm and he will appear as party on any bill or invoice of purchase. Club-21 will not be liable in any way for purchases & Payments. No vendor supplier should come directly to Club-21 Society. Record of all the purchases will be maintained by the contractor.
- (ii) Upkeep of Hygiene and sanitation of all Bar areas and personal who are related to the operations will be the sole responsibility of the contractor.
- (iii) The Contractor shall be responsible for material storage of Liquor, Inventory stock, cost of cleaning.
- (iv) The contractor will be responsible for all the cost and expenses of whatsoever nature including all statutory dues including PF,ESI, Bonus in respect of staff deputed by him and for the Bar Manager and Assistant Manager of club engaged by the contractor (List enclosed) and all other expenses related to preparation of food, statutory liability of VAT, service Tax, GST or any other tax as applicable from time to time. The contractor shall ensure compliance of all statutory guidelines, licenses, Operator shall take Bar License under his firm name and Club- 21 will provide all documents to operator to facilitate the license process and taxation for any/all financial transactions guidelines related to operations
- (v) Bar facility shall be used only for the use of members of the club and /or guests of members. Meaning of members will be as per the constitution of the Club-21 Society.
- (vi) Contractor shall upkeep the material in good conditions any damage or breakage will be borne by the contractor. Maintenance of all Bar equipment & apparatus will be on the part of contractor.
- (vii) Crockery, Cutlery and other equipments / items related to Bar services at 2 par stock will be given by the club-21 one time (as and when the bar areas are handed over) for all the Bar areas of Club 21 but their safety and maintenance will be on the part of the contractor and he/she will be liable for any loss.
- (viii) All existing staff of the Bar services shall be engaged by the contractor and payment of their salaries including PF, ESI and bonus shall be the part of the contractor if applicable, Computer Operators and all other staff hired by the contractor shall be his responsibility only.
- (ix) Contractor will issue the uniform to waiter & Bar staff (same as for restaurant) and ensure that the staff should come neat & clean and well dressed in uniform during duty hours Staff ID cards and name badges should also be there for staff.
- (x) Contractor will adopt all safety measures regarding operation of Bar and for working staff in case of any accident or incident the contractor only shall be liable for the same.



- (xi) Contractor shall not sign any agreement on behalf of the club-21 with any vender or service provider. The contactor shall not reflect its entity as an agency affiliate or associate of Club-21 in any case.
- (xii) Contractor will serve Liquor in the Club-21 Bars, dining hall, family hall, garden area, banquet area, party halls, party lawns, card room etc.
- (xiii) Contractor shall use only the area allotted to him by the club for his working. Employees of the contractor should not enter the restricted area without specific permission of the Secretary of Club-21.
- (xiv) Club-21 authorities can enter the Bars without any notice as the contractor is given the property to use only and not to act as owner of the building.
- (xv) Club -21 shall bear all electricity and water expense for the whole tenure.
- (xvi) 50% of the annual maintenance fees of the billing software for Bars and Restaurants only as per the present cost as on today shall be borne by the Bar Operator,
- (xvii) Only RO water will be used in Bars.

4. Firm Price:

The basic rates quoted will be fixed and VAT, Excise, GST or any other taxes as per actual will be applicable and paid by the club members/ customers.

5. Event of default:

Following points or situation shall be construed as event of default:

- (a) No timely deposit of any amount of the sale in club-21 account.
- (b) Non billing found in Audit.
- (c) Any other event which is believed to have caused the leakage of revenue by whatever means of design.
- (d) Not maintaining proper hygiene, Bar services and lapses in behavior with the members and guests of Club-21
- (e) Any damage to club-21 property or items given to the contractor.

6. In case the contractor is found to be liable of any default, Club-21 Society may give sufficient chance. If the contractor does not rectify, society may recover all the damages from the contractor and terminate the contractor with immediate effect.

7. If the Contractor wishes to come out from the contract, he/she will have to give a three months prior notice to the Club-21 Society; else Performance security amount shall be forfeited.

DETAILS OF APPLICANT'S FIRM/ COMPANY / JV Consortium

1. Name of the Firm/ Company/JV Consortium:	
2. Complete Office Address: (with contact number)	
3. Email id:	
4. Company Website, if any:	
5. Type of Organisation: Individual/ Proprietary firm/ Partnership firm/ Limited Company/JV Consortium	
6. Year of Establishment:	
7. Name and address of the Authorized: signatory/ contact Person	
8. Total staff strength of the company: (on its payroll)	
9. Details of Experience in the relevant field	
10. Details of supporting Documents enclosed (self-attested) :-	
• Firm/ Company/ JV Consortium Registration No.	
• PAN No.	
• Provident Fund	
• ESI	
• GST	
• FSSAI	
• Local body/Corporation Health License	
11. NAME OF DIRECTOR/ PARTNER/OWNER/Lead partner	
12. Details of Experience in the relevant field	
13. Details of Supporting documents Enclosed(self-attested):-	

Firm/Company registration No.	
PAN NO	
Provident Fund	
ESI	
GST	
FSSAI	
Local body/Corporation Health License	
14. Name of Director/Partner/Owner	

**List Of Directors/Partners of The Applicant's Company/Firm**

S.No.	Name	Address	Contact No

### List Of Manager, Supervisor & Other Senior Staff

S.no	Name	Designation	Contact No

## **Declaration by the Applicant regarding Qualifications**

### **Declaration by the Applicant**

**In relation to my /our Bid Submitted to Club-21 Society for Operation & Running of Club-21 Bar**

1. I/we possess the necessary professional, financial and managerial resources and competence required by the Bidding Document issued by the Club-21.
2. I/we are not insolvent, in receivership, bankrupt or being wound up, not have my/our affairs administered by a court or a judicial officer, not have my/our business activities suspended and are not the subject of legal proceeding for any of the foregoing reasons.
3. I/we do not have and our directors and officers not have been convicted of any criminal offence related to my/our professional conduct or making of the false statements or misrepresentations as to my/our qualifications to enter into a contract with the club-21.

Date:

Seal & Signature of the Bidder

Name:

Phone:

**M. Declaration by the Applicant regarding Qualifications**

**Declaration by the Applicant**

**In relation to my /our Bid Submitted to Club-21, Raj Aangan Yojana Society for  
Operation & Running of Club-21 Bars**

1. I/we possess the necessary professional, financial and managerial resources and competence required by the Bidding Document issued by the Club-21.
2. I/we are not insolvent, in receivership, bankrupt or being wound up, not have my/our affairs administered by a court or a judicial officer, not have my/our business activities suspended and are not the subject of legal proceeding for anyof the foregoing reasons.
3. I/we do not have and our directors and officers not have been convicted of any criminal offence related to my/our professional conduct or making of the false statements or misrepresentations as to my/our qualifications to enter into acontract with the Club-21, Raj Aangan Yojana Society, Jaipur.

Date:

Seal & Signature of the Bidder

Name:

Phone:

# **CLUB 21 , RAJ ANGAN YOJNA SOCIETY , JAIPUR**

Haldi Ghati Marg, NRI Colony, Sector-24, Pratap Nagar, Sanganer , Jaipur

## **FINANCIAL PROPOSAL**

To

The Secretary

Club-21, Raj Aangan Yojan Society  
Haldi Ghati Marg, NRI Colony,  
Sector-24, Pratap Nagar,  
Sanganer , Jaipur

I Agree to pay the club .....%(in words.....) of  
gross revenue after deduction of all applicable taxes as per government as revenue Share.

For..... ( Firm Name)

Signature & Seal .....

Name .....

Date .....

